

| Program: Marketing |  | Date: 10/11/2018 | Submitted By: Andrew Mariman |  |
|--------------------|--|------------------|------------------------------|--|
|                    |  |                  |                              |  |
| Action Item 1      | Implement and maintain Promotional Request system.   |                  |                              |  |
| Proposed Action    | Create SharePoint-based request system for the communication, promotion and marketing needs of all department, programs and service at KCC.                              |                  |                              |  |
| Responsible Party  | Communication Team (PIO, Webmaster, Recruitment & Outreach Coordinator, Marketing Manager) under VP of EEA   |                  |                              |  |
| Success Criteria   | Eliminate missed deadlines and provide better promotional equity across all programs and services through committee-driven messaging across all facets of communication. |                  |                              |  |
| Resources          | SharePoint hosting - IS  |                  |                              |  |
| Timeline           | Launched September 2018 - ongoing  |                  |                              |  |
|                    |  |                  |                              |  |
| Action Item 2      | Work with Communication Team and outside contractor to develop KCC Viewbook.   |                  |                              |  |
| Proposed Action    | Not only to better, brand KCC, but the area as well. Use a marketing and recruitment tool inside and outside area.   |                  |                              |  |
| Responsible Party  | Communication Team (PIO, Webmaster, Recruitment & Outreach Coordinator, Marketing Manager) under VP of EEA   |                  |                              |  |
| Success Criteria   | Increase enrollment 2%, web traffic 5%, and social media following 10%   |                  |                              |  |
| Resources          | \$2500 from Marketing Budget, line Contracted Service  |                  |                              |  |
| Timeline           | ETA November 1, 2018 – three year shelf life   |                  |                              |  |
|                    |  |                  |                              |  |
| Action Item 3      | Digital Marketing/Television Campaign  |                  |                              |  |
| Proposed Action    | KCC Video ads local TV stations during appropriate broadcasts.   |                  |                              |  |
| Responsible Party  | Communication Team (PIO, Webmaster, Recruitment & Outreach Coordinator, Marketing Manager) under VP of EEA   |                  |                              |  |
| Success Criteria   | Grow awareness of KCC outside Klamath Falls increasing enrollment of non-Klamath Basins students by 10%.   |                  |                              |  |
| Resources          | \$24,000 from Marketing Budget, line Contracted Service – Other Media. \$10,000 from Marketing Budget, line Contracted Service – Television                              |                  |                              |  |
| Timeline           | October 1, 2018 – June 30, 2019  |                  |                              |  |

## Program Action Plan Template



## Signatures:

| Program Lead                  | Date |
|-------------------------------|------|
| Dean of Instruction           | Date |
| Dean of CTE (when applicable) | Date |
| VP of Academic Affairs        | Date |